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**NEW VILLAGE ARTS**



# OUR MISSION

The mission of New Village Arts is to create adventurous artistic experiences to awaken the human spirit.

# WE VALUE

An inclusive community, unique voices, innovative thinkers, and art that reflects a wide range of identities, histories, ideas, and beliefs.



# EDI STATEMENT

In our journey to awaken the human spirit through adventurous artistic experiences, we commit to inclusivity, diversity, and equity – which means taking bold steps that may be uncomfortable for some. We must evaluate the stories we choose to tell, the voices that we choose to amplify, and the environment we choose to cultivate.

**DIVERSITY** acknowledges and celebrates our differences in full color – including but not limited to race, gender, sexuality, ability, neurodiversity, religion, body type, country of origin, age, economics, and socio-economic background.

**INCLUSION** values personal differences that are distinct, unique, and outside of our own lived experiences. It means actively welcoming and inviting to the table those who may have been historically excluded.

**EQUITY** acknowledges that though everyone might have a seat at the table, not everyone's seat is the same. It recognizes systemic disparities and each person's proximity to privilege, and directly addresses the barriers to access and opportunity. Diversity and inclusion alone with not allow for full participation – equity is an essential tool to recognize and address differences in privilege.



## NEW VILLAGE ARTS ADMINISTRATIVE STAFF

Founder & Executive Artistic Director  
**Kristianne Kurner**

Managing Director  
**Rae Henderson**

Associate Artistic Director  
Education & Outreach  
**Joy Yvonne Jones**

Director of Operations  
**Rosalee Barrientos**

Director of Technical Theatre &  
Facilities  
**Beckett Zittlau-Johnson**

Manager of Marketing  
**Amanda Jordan**

Manager of Connectivity  
**Sakshi Tiwari**

Patron Services Manager  
**Trevor Rex**

Lead Patron Services Representative  
**Kiara "Kiki" Hudlin**

CRM Management Specialist  
**Mary Jo Canaletti**

Front of House Staff  
**Jesse James Constantino**  
**Dominique Duren**  
**Breanne Eugenio**  
**Tori Jones**  
**Sophia Marks**  
**Ben Monts**  
**Dianna Smith**

Artistic Associates  
**Samantha Ginn**  
**Milena (Sellers) Phillips**



## WELCOME FROM BOARD PRESIDENT, JOAN CUMMING

In the summer of 2020 New Village Arts, like so many not-for-profit organizations and businesses across the world, faced a daunting series of challenges. How were we going to continue to survive without the ticket revenue from live stage events? Without the ability to conduct arts education classes in person? Without the ability to continue our mission of providing a forum for laughter, discussion and deeper thinking by bringing community together? Many of us believed, and had hoped, the pandemic would have subsided by the summer, but realizing this new reality was with us for the foreseeable future, the staff and board of New Village Arts continued to move forward with conviction, determination and creativity not only to ensure our survival, but also to actively support our mission.

Financially, the support provided by PPP loans enabled us to continue paying our staff and “keep the lights on.” We launched a new fundraising campaign called “Play Your Part,” directed toward individual donors and subscribers. The campaign was a huge success and we are eternally grateful to each and every individual who so generously donated, making it possible for NVA to continue finding ways to create new artistic connections and survive.

During the summer and fall, the staff and board made the decision to invest time and energy into participating in professionally run online classes on equity, diversity and inclusion. The staff devoted many hours to the creation of NVA’s EDI Statement and Anti-Racist Action Plan which was approved by the board. Kristianne reached out to The Flower Fields in Carlsbad to explore the idea of performing outdoors on their small stage. A partnership was born! With limited, fully masked audiences, our performers



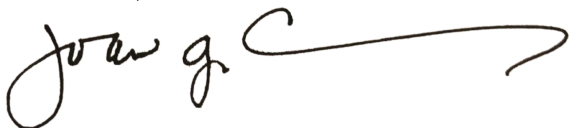
# WELCOME FROM BOARD PRESIDENT

began weekend cabaret performances and by early summer, a full-fledged musical “Beehive” opened to eager audiences.

We have so many people and organizations to thank for helping us through this unprecedented year. The City of Carlsbad continues to be a wonderful supporter and partner, working with NVA staff and board to ensure theater and the arts thrive in the heart of the City. In addition to approving our long-term lease, the City Council and staff continue to work with us on plans for a major renovation to our Village home.

On behalf of the Board of Directors, I want to thank each and every donor, sponsor, partner and patron that continue to support the mission and vision of New Village Arts. It seems like a cliché to say “we couldn’t do it without you.” But that’s the truth.

Best wishes,



Joan Cumming  
President, Board of Directors

## 20-21 SEASON HIGHLIGHTS

**\$25K**

raised at 1st annual  
Golf Tournament

**710**

patrons  
attended Beehive

**38**

LIVE music events at  
The Flower Fields

**89**

Ticketed  
Virtual  
Events

**132**

students served  
through Education  
programs

**1,491**

visitors to ticketed  
New Village Arts  
Shows & Events

## NEW VILLAGE ARTS BOARD OF DIRECTORS

President  
**Joan Cumming**

Immediate Past President  
**Robert I. Lin**

Secretary  
**Sandra Redmond-Moton**

Treasurer  
**Mary Kerr**

**John Harelson**  
**Kristianne Kurner**  
**Sue Loftin**  
**Christy Rose Mohler, MD**  
**Andrea Moriarty**  
**Lou Storrow**  
**Scott White, Past President**  
**DeMilo Young**

## ADVISORY BOARD

Chair  
**Rosemary Eshelman**

**Ariel Bedell**  
**Christine Davis**  
**Kathy Deering**  
**Haley DiDonato**  
**Walt Hambly**  
**Pat Hansen**  
**Emma Jadhav**  
**Chelsea Kaufman**  
**Richard Kuranda**  
**Cassie Langan**  
**Linda Ledesma**  
**Gina McBride**  
**Julie Nygaard**  
**Christine Ito Pangan**  
**Justin Peek**  
**Shari Roberts**  
**Jay Sarno**  
**Don & Becky Sciglimpaglia**





## COVID RELIEF

# TELLING OUR STORY

**\$65.3k**

PAYCHECK PROTECTION PROGRAM

**\$30k**

SAHM FAMILY FOUNDATION

**\$15k**

LENDISTRY

**\$9.9k**

COUNTY OF SAN DIEGO STIMULUS

**\$115k**

TOTAL RELIEF



## FUNDRAISING

**\$13.2k**

GOLF TOURNAMENT NET REVENUE

Total Revenue: \$25,441

**\$146.6k**

PLAY YOUR PART CAMPAIGN REVENUE

**283**

PLAY YOUR PART DONORS

**\$361.4k**

ALL OPERATING CAMPAIGNS REVENUE

**451**

INDIVIDUAL DONORS



# WITH THE NUMBERS

**40** CLASSES

**132** STUDENTS

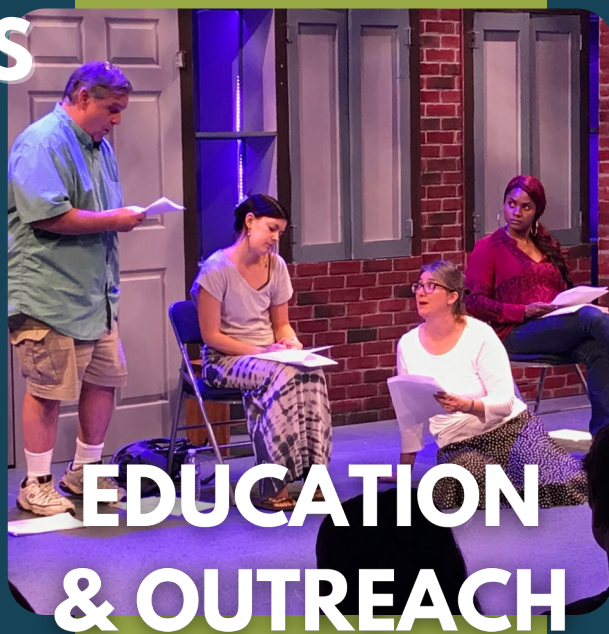
through NVA's Education & Outreach programs:  
KidsAct, Monday Night Live!, and NVA Academy

**\$12,835** REVENUE

**38** LIVE EVENTS  
at The Flower Fields

**1,491** TOTAL  
PATRONS

**89** VIRTUAL  
EVENTS





# Beehive

## THE 60s MUSICAL

Created by Larry Gallagher

Directed by Kristianne Kurner  
Music Direction by Kyrsten Hafso-Koppman  
Choreography by Alyssa Junious

BEEHIVE celebrates the powerful female voices of the 1960's with such timeless hits as "My Boyfriend's Back," "Be My Baby," "Son of a Preacher Man," and "Me and Bobby McGee." Told from the perspective of seven young women who come of age in this enigmatic decade, BEEHIVE takes us from their first Beehive Dance to the challenges we faced as a nation.

celebration of the women of the 1960s featuring songs by Aretha Franklin, Janis Joplin, The Supremes, Carole King, and more!

"A high spirited welcome back to  
**LIVE performances!**"

-San Diego Union Tribune

**June 6 - July 25, 2021**

Number of Performances (FY20-21): 15

Number of Patrons (FY20-21): 710

Total Revenue (FY20-21): \$25,207



# CABARET SERIES AT THE FLOWER FIELDS



## BROADWAY CLASSICS: MISCAST!

Off-kilter Broadway classics!

APR 22, 23, 24, & 25 @ 6:30pm



## DIVINE DIVAS

A divalicious musical showcase!

APR 15, 16, & 18 @ 6:30pm



Number of Performances:

18

Number of Patrons:

549

Total Revenue:

\$19,009



## BROADWAY, SHE WROTE

Celebrating the women of Broadway!

APR 29, 30 & MAY 2 @ 6:30pm



## DANCER DANCER REVOLUTION

A kinetic musical experience!

MAY 6, 7, 8, & 9 @ 6:30pm



NEW VILLAGE ARTS

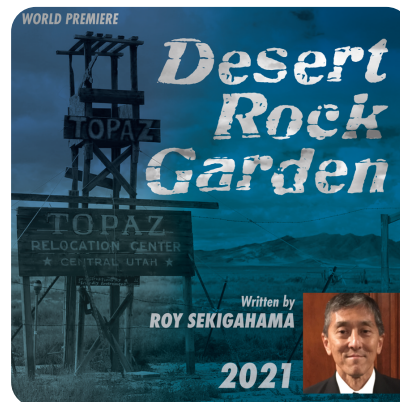
# MUSIC @ NVA



# NEW WORK + PARTNERSHIPS



**"HOME" READING**  
**GUESTS: 89**



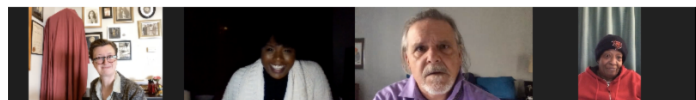
**DESERT ROCK GARDEN**  
**READING**  
**PATRONS: 91**



**Saving Stories**



A toolkit in the age of Covid-19



**SAVING STORIES**  
**21 MONOLOGUES**



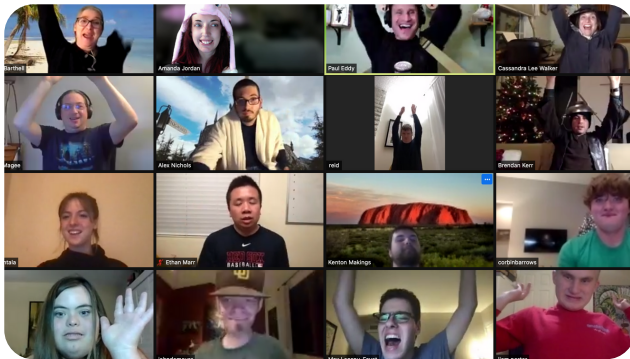
**JUNETEENTH JUBILEE**  
**PATRONS: 89**



# EDUCATION + OUTREACH

## KIDS ACT

New Village Arts is pleased to continue its collaboration with Kids Act, a local youth acting program that has been teaching fun and exciting children's theatre for over 12 years! Kids Act classes are more than fun, they help develop your child's self-confidence and creativity. Each child is encouraged to step forward and shine in an atmosphere of respect and trust, provided by experienced, professional teachers.



## MONDAY NIGHT LIVE!

Monday Night Live! brings together students with neurodiversity and their neurotypical peers to explore themes (anime, musicals, etc) through different acting forms (stand-up, scene work, show hosting, movement, music, etc) to acquire more acting techniques based on material that interests the individual students. Of course, we end with our own comedy sketch show... Monday Night Live!

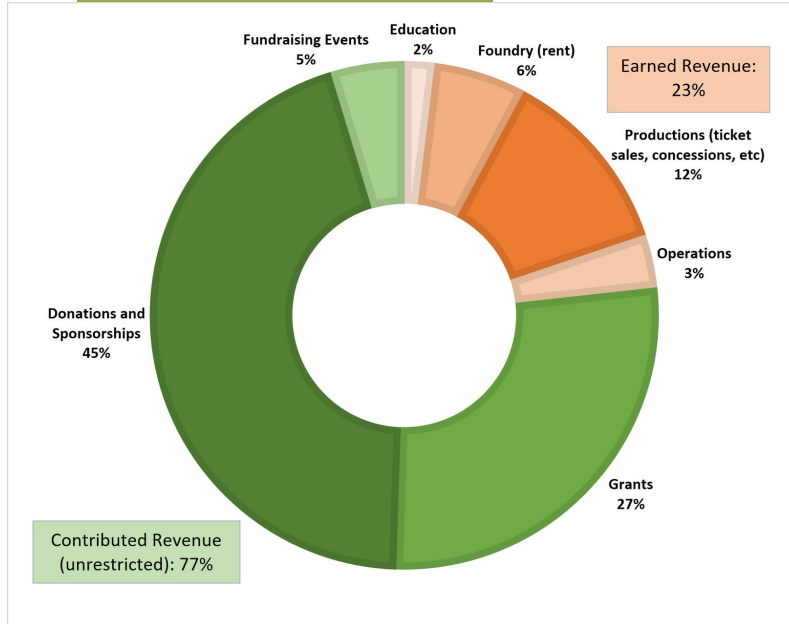
## NVA ACADEMY

"A 7-week Intro to Acting Class for adults 18 and older was presented at the Flower Fields during the summer."

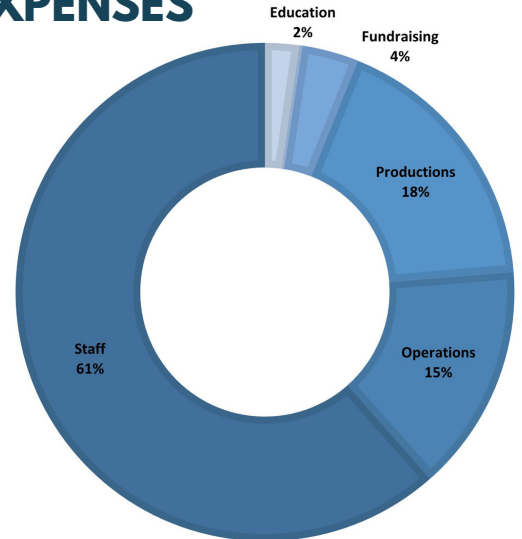


# FINANCIALS

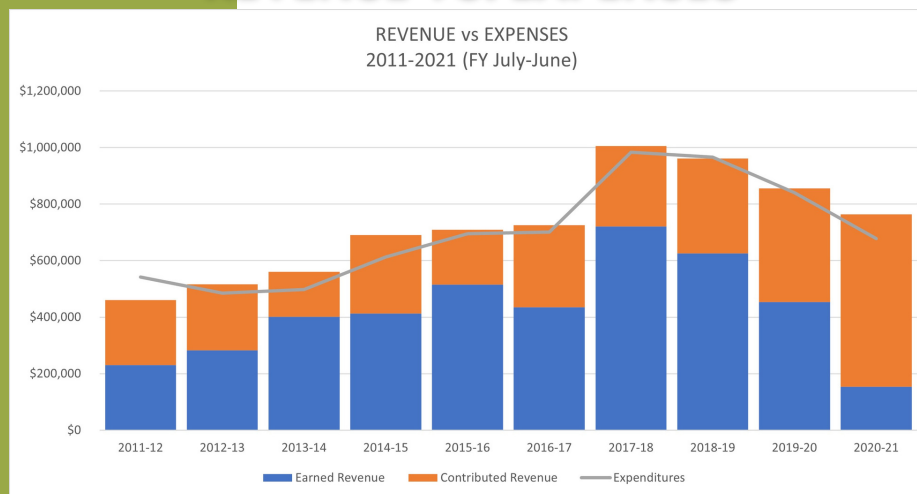
## EARNED VS. CONTRIBUTED REVENUE



## EXPENSES



## REVENUE VS. EXPENSES





New Village Arts				
Income Statement				
July 2019 - June 2021				
	FY 20-21	FY 19-20	% Change	
Revenue				
EARNED REVENUE				
Education and Outreach	12,646	20,778	-39%	
Foundry Income	38,795	41,198	-6%	
Non-Subscription Productions	452	17,900	-97%	
Operations Income	22,288	43,934	-49%	
Season Subscription Productions	79,130	329,792	-76%	
Total EARNED REVENUE	\$ 153,311	\$ 453,601	-66%	a.
FUNDRAISING AND DEVELOPMENT				
Contributed Income - Grants	179,934	154,585	16%	b.
Contributed Income - Non-Grant	295,502	205,336	44%	c.
Fundraising Events	30,900	42,175	-27%	d.
Total FUNDRAISING AND DEVELOPMENT	\$ 506,336	\$ 402,096	26%	
Restricted Donations (related to renovation)	298,519	325,000	-8%	
Total Revenue	\$ 958,166	\$ 1,180,697	-19%	
Gross Profit	\$ 958,166	\$ 1,180,697	-19%	
Expenditures				e.
EDUCATION & OUTREACH	14,901	35,528	-58%	
FOUNDRY	595	713	-16%	
FUNDRAISING & DEVELOPMENT	24,858	32,140	-23%	
NON-SUBSCRIPTION PRODUCTIONS	5,577	14,011	-60%	
OPERATIONS	100,116	155,108	-35%	
SEASON SUBSCRIPTION PRODUCTIONS	113,817	237,439	-52%	
STAFF	416,893	365,467	14%	
Uncategorized Expenditure	897	457	96%	
Total Expenditures	\$ 677,654	\$ 840,862	-19%	
Net Operating Revenue	\$ 280,512	\$ 339,835	-17%	
Total Other Revenue	7,996	763	948%	f.
Total Other Expenditures	9,173	11,618	-21%	
Net Other Revenue	\$ (1,177)	\$ (10,855)	-89%	
Net Revenue	\$ 279,335	\$ 328,980	-15%	
Thursday, Dec 30, 2021 09:50:43 AM GMT-8 - Accrual Basis				
a. Significant cuts made to programming and productions due to COVID-19 that impacted revenues this entire fiscal year.				
b. Grants included COVID relief funding from the County Stimulus program, the Sahm Family Foundation, Lendistry, and other small grants.				
c. Increase of general support from individual donors and patrons as well as sponsorships for future productions				
d. NVA's first annual golf tournament brought in revenue of \$25K and, along with other small virtual fundraising events and online auction items, helped reduce the impact of cancelling the annual Gala.				
e. Significant cuts made to programming and productions due to COVID-19 that impacted expenses this entire fiscal year.				
f. Investment revenue from an inaccessible, 30 yr horizon gift - Restricted Holding				

# CORPORATE & GOVERNMENT SPONSORS



## THANK YOU TO OUR GENEROUS DONORS

### EXECUTIVE

\$50,000 and above  
Peace Thru Art Foundation

### SPONSOR

\$25,000 - \$49,999  
Anonymous  
Patrick Farley  
Jazzercise  
Dr Donald and Becky Sciglimpaglia  
Scott and Donna White  
Sahm Family Foundation

### PRODUCER

\$10,000 to \$24,999  
Anonymous  
California Arts Council  
California Civil Liberties  
City of Carlsbad Cultural Arts Office  
Comcast NBCUniversal Foundation  
Foundation for Developmental Disabilities  
Janet Heidorn  
Stephen "Hap" L'Heureux  
Sue Loftin and Loftin Bedell PC  
Wesley and Judith Marx  
National Endowment for the Arts  
Qualcomm Foundation

### CO-PRODUCER

\$5,000 - \$9,999  
Anonymous  
Janice Ephron & Robert Beard  
Beth Hulsart  
California Humanities  
Joan and Doug Cumming  
Mark Coulombe  
Nordson Corporation Foundation  
Kathy Hagenbach and Randy Pabst  
The Sutherland Foundation  
Youths Friends Association

### DIRECTOR

\$2,500 to \$4,999  
Harry and Kim Arnett  
Boeing  
Janell Cannon  
County of San Diego  
Bill and Kathy Deering  
The Home Depot  
Dr David K Jordan  
Ken Kebow  
Mary and Jack Kerr  
Edward Koch  
Andrea and Jim Moriarty  
Saundra and Frank Moton  
Larry Weinberger

### ENSEMBLE

\$1,000 to \$2,499  
Alan and Eve Stall • Alex and Rebecca Goodman • Anonymous • Art and Karen Bartell • Barbara Mannino and Syd Harris • Bill and Judy Garrett • Bill Garrett • Carolyn Funes • Cassie and John Langan • CDR Robert Culverhouse • City of Carlsbad • Clare Rose Foundation • Dea & Osborn Hurston • Dr. Christy Rosa Mohler • Dr. Dee Silver • Dr. Michael and Harriet Humphrey • Ellen Cherin • Gigi Cramer • Jane LaFazio & Don Strom • Jewish Community Foundation • Jonathan Hammond • Julie and Jeff Walker • Kathy and Robert Brombacher • Louis Storrow • Margi and Matt Saccomanno • Natalie Wismar • Patty Frasier • Sally Goodman • Tanya Sternberg • Voertman Family Fund • William & Sally Willis • Writeriffic, Inc.

### COMPREHENSIVE CAMPAIGN THANK YOU TO OUR MAJOR DONORS

THE CONRAD PREBYS FOUNDATION  
THE PARKER FOUNDATION  
THE GINN FAMILY FOUNDATION  
JAY AND JULIE SARNO  
MARK COULOMBE



# SPECIAL THANKS TO OUR PLAY YOUR PART DONORS

Abby Fields	Beth Hulsart	Cynthia	Eva Trieger	Jeffrey Berson	Kathy	Mary Alice
Alan & Eve Stall	Betty Barnecut	McBride	Frank Hughes	Jeffrey Walker	Hagenbach	Cedrone
Alex Goodman	Bill & Judy	Dale & Rita	G.T. Fleming	Jessica Padilla	Kathy O'Leary	Mary
Alice Keller	Garrett	Geldert	Gail Tolleson	Bowen	Katie Keller	Cappadonna
Alix Fesler	Bill & Kathy	Dave Kaplan	Gary Raskin	Jill Berg	(Peace Thru Art)	Mary Frances
Amy Wrench	Deering	David Billings	Gene Evenskaas	Pat & Jim	Kay Byrnes	McCourt
Andrea Moriarty	Bill Eadie	David Guss	George	Hansen	Kelly	Mary Kerr
Andrew Stoecker	Blythe Doane	David Horan	Woiteshek	Jo Kessler	Moore-Stewart	Matt Graber
Angela Mol	Bonnie	David	Gerilyn Brault	Joan & Doug	Ken Kebow	May Marr
Angie	Krichbaum	Macy-Beckwith	Gigi Cramer	Cumming	Kim Page	Melinda O'Brien
Knappenberger	Bryan & Linda	Deborah	Gina McBride	Joan & John	Kitty Sparrow	Melissa
Ann Kay	Ravert	Murphy	Gisela Hill	Lynn	Kristianne	Collins-Porter
Ann Pogue	Burt Schulz	Delores Wardell	Grace Delaney	Joan Suffredini	Kurner	Merry Padilla
Anne Clifford	Cal Treger	Donna Cancel	& Brian	JoAnn Bowers	Kristin Rees	Merryl Goldberg
Anne Speraw	Candace Sage	Donna Page	Meagher	JoAnn Hayden	Lani Grucky	Michael Magee
Annemarie	Carl Burke	Doris Nyman	Grandin &	Joanne Volpe	Larry	Michael Soares
Whalen	Carol	Doris Teich	Monique	Jocelyn Lake	Weinberger	Mike & Barb
Anthony	Denenberg	Dorothy B.	Hammell	John & Pam	Laura Kurner	Thompson
Wechselberger	Carol Kissin	Wood	Greg Evans	Lundblad	Laura M. Pope	Mitsuo Tomita
Art and Karen	Carol Roland	Dr. AJ Knox	Harv Jaffe	John Jensen	Laurie Hartigan	Monica Nava
Bartell	Carole Anne	Dr. Barbara	Harvey Levy	John Lutzell	Lesley Johnson	Nancy Hair
Ashley Duncan	Nakeff	Gactano	Holiday Geiger	John Marshall	Leslie O'Connell	Nancy Miller
Avery Floto	Carole Scarpelli	Dr. Christy Rosa	Jack Cumming	Jonathan	Leslie Williams	Natalie Wismar
Aymeric	Caroline Gunner	Mohler	James Hayes	Hammond	Linda Ledesma	Nita Rodriguez
Lecanu-Fayet	Carolyn Funes	Dr. David K.	James Martin	Joseph Charest	Linda Libby	Pat Foley
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Barbara	Cindy Dipiero	Ed Novak	Jay & Juie Sarno	Katherine Dean	Saccomanno	Rachel Robinson
Ollivares	Clark Mires	Edward Perkis	Jay Powers	Kathryn Rangus	Mark Coulombe	Rachelle Cruz
Barry Holt	Claudia Del	Eric Richardson	Jean Cook	Kathy	Martha Ummel	Randall Benson
Benjamin Hart	Casino	Eva Shaw	Jeff Davies	Brombacher		



# NEW VILLAGE ARTS

2787 State Street  
Carlsbad, CA 92008

BOX OFFICE:  
760.433.3245



[NEWVILLAGEARTS.ORG](http://NEWVILLAGEARTS.ORG)