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OUR MISSION

The mission of New Village Arts is to create adventurous artistic experiences to awaken the human spirit.

WE VALUE

An inclusive community, unique voices, innovative thinkers, and art that reflects a wide range of identities, histories, ideas, and beliefs.

EDI STATEMENT

In our journey to awaken the human spirit through adventurous artistic experiences, we commit to inclusivity, diversity, and equity – which means taking bold steps that may be uncomfortable for some. We must evaluate the stories we choose to tell, the voices that we choose to amplify, and the environment we choose to cultivate.

DIVERSITY acknowledges and celebrates our differences in full color – including but not limited to race, gender, sexuality, ability, neurodiversity, religion, body type, country of origin, age, economics, and socio-economic background.

INCLUSION values personal differences that are distinct, unique, and outside of our own lived experiences. It means actively welcoming and inviting to the table those who may have been historically excluded.

EQUITY acknowledges that though everyone might have a seat at the table, not everyone’s seat is the same. It recognizes systemic disparities and each person’s proximity to privilege, and directly addresses the barriers to access and opportunity. Diversity and inclusion alone with not allow for full participation – equity is an essential tool to recognize and address differences in privilege.
In the summer of 2020 New Village Arts, like so many not-for-profit organizations and businesses across the world, faced a daunting series of challenges. How were we going to continue to survive without the ticket revenue from live stage events? Without the ability to conduct arts education classes in person? Without the ability to continue our mission of providing a forum for laughter, discussion and deeper thinking by bringing community together? Many of us believed, and had hoped, the pandemic would have subsided by the summer, but realizing this new reality was with us for the foreseeable future, the staff and board of New Village Arts continued to move forward with conviction, determination and creativity not only to ensure our survival, but also to actively support our mission.

Financially, the support provided by PPP loans enabled us to continue paying our staff and “keep the lights on.” We launched a new fundraising campaign called “Play Your Part,” directed toward individual donors and subscribers. The campaign was a huge success and we are eternally grateful to each and every individual who so generously donated, making it possible for NVA to continue finding ways to create new artistic connections and survive.

During the summer and fall, the staff and board made the decision to invest time and energy into participating in professionally run online classes on equity, diversity and inclusion. The staff devoted many hours to the creation of NVA’s EDI Statement and Anti-Racist Action Plan which was approved by the board. Kristianne reached out to The Flower Fields in Carlsbad to explore the idea of performing outdoors on their small stage. A partnership was born! With limited, fully masked audiences, our performers
NEW VILLAGE ARTS
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Immediate Past President
Robert I. Lin

Secretary
Saundra Redmond-Moton

Treasurer
Mary Kerr

John Harelson
Kristianne Kurner
Sue Loftin
Christy Rose Mohler, MD
Andrea Moriarty
Lou Storrow
Scott White, Past President
DeMilo Young

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Jay Sarno
Don & Becky Scigliimpaglia

WELCOME FROM BOARD PRESIDENT

began weekend cabaret performances and by early summer, a full-fledged musical “Beehive” opened to eager audiences.

We have so many people and organizations to thank for helping us through this unprecedented year. The City of Carlsbad continues to be a wonderful supporter and partner, working with NVA staff and board to ensure theater and the arts thrive in the heart of the City. In addition to approving our long-term lease, the City Council and staff continue to work with us on plans for a major renovation to our Village home.

On behalf of the Board of Directors, I want to thank each and every donor, sponsor, partner and patron that continue to support the mission and vision of New Village Arts. It seems like a cliché to say “we couldn’t do it without you.“ But that’s the truth.

Best wishes,

Joan Cumming
President, Board of Directors

20-21 SEASON HIGHLIGHTS

$25K raised at 1st annual Golf Tournament
710 patrons attended Beehive
38 LIVE music events at The Flower Fields
89 Ticketed Virtual Events
132 students served through Education programs
1,491 visitors to ticketed New Village Arts Shows & Events
TELLING OUR STORY

COVID RELIEF

- Paycheck Protection Program: $65.3k
- Sahm Family Foundation: $30k
- Lendistry: $15k
- County of San Diego Stimulus: $9.9k
- Total Relief: $115k

FUNDRAISING

- Golf Tournament Net Revenue: $13.2k
- Total Revenue: $25,441
- Play Your Part Campaign Revenue: $146.6k
- Play Your Part Donors: 283
- All Operating Campaigns Revenue: $361.4k
- Individual Donors: 451
WITH THE NUMBERS

40 CLASSES

132 STUDENTS

through NVA's Education & Outreach programs: KidsAct, Monday Night Live!, and NVA Academy

$12,835 REVENUE

38 LIVE EVENTS

at The Flower Fields

1,491 TOTAL PATRONS

89 VIRTUAL EVENTS

EDUCATION & OUTREACH

EVENTS + PATRONS
BEEHIVE celebrates the powerful female voices of the 1960's with such timeless hits as “My Boyfriend's Back,” “Be My Baby,” “Son of a Preacher Man,” and “Me and Bobby McGee.” Told from the perspective of seven young women who come of age in this enigmatic decade, BEEHIVE takes us from their first Beehive Dance to the challenges we faced as a nation.
CABARET SERIES AT THE FLOWER FIELDS

BROADWAY CLASSICS: MISCAST!
Off-kilter Broadway classics!
APR 22, 23, 24, & 25 @ 6:30pm

DIVINE DIVAS
A divalicious musical showcase!
APR 15, 16, & 18 @ 6:30pm

Number of Performances:
18

Number of Patrons:
549

Total Revenue:
$19,009

BROADWAY, SHE WROTE
Celebrating the women of Broadway!
APR 29, 30 & MAY 2 @ 6:30pm

DANCER DANCER REVOLUTION
A kinetic musical experience!
MAY 6, 7, 8, & 9 @ 6:30pm

MUSIC @ NVA
NEW VILLAGE ARTS
NEW WORK + PARTNERSHIPS

"HOME" READING
GUESTS: 89

DESSERT ROCK GARDEN READING
PATRONS: 91

SAVING STORIES
21 MONOLOGUES

JUNETEENTH JUBILEE
PATRONS: 89
KIDS ACT

New Village Arts is pleased to continue its collaboration with Kids Act, a local youth acting program that has been teaching fun and exciting children’s theatre for over 12 years! Kids Act classes are more than fun, they help develop your child’s self-confidence and creativity. Each child is encouraged to step forward and shine in an atmosphere of respect and trust, provided by experienced, professional teachers.

MONDAY NIGHT LIVE!

Monday Night Live! brings together students with neurodiversity and their neurotypical peers to explore themes (anime, musicals, etc) through different acting forms (stand-up, scene work, show hosting, movement, music, etc) to acquire more acting techniques based on material that interests the individual students. Of course, we end with our own comedy sketch show... Monday Night Live!

NVA ACADEMY

"A 7-week Intro to Acting Class for adults 18 and older was presented at the Flower Fields during the summer."
## New Village Arts
### Statement of Activity:
**July 2020 - June 2021**

<table>
<thead>
<tr>
<th>Revenues</th>
<th>FY 20-21</th>
<th>FY 19-20</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Education and Outreach</td>
<td>12,646</td>
<td>20,778</td>
<td>-39%</td>
</tr>
<tr>
<td>Foundry Income</td>
<td>38,795</td>
<td>41,198</td>
<td>-6%</td>
</tr>
<tr>
<td>Non-Subscription Productions</td>
<td>452</td>
<td>17,900</td>
<td>-97%</td>
</tr>
<tr>
<td>Operations Income</td>
<td>22,288</td>
<td>43,934</td>
<td>-49%</td>
</tr>
<tr>
<td>Season Subscription Productions</td>
<td>79,130</td>
<td>329,792</td>
<td>-76%</td>
</tr>
<tr>
<td><strong>Total EARNED REVENUE</strong></td>
<td><strong>$153,311</strong></td>
<td><strong>$453,601</strong></td>
<td><strong>-66%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Fundraising and Development</th>
<th>FY 20-21</th>
<th>FY 19-20</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributed Income - Grants</td>
<td>179,934</td>
<td>154,585</td>
<td>16%</td>
</tr>
<tr>
<td>Contributed Income - Non-Grant</td>
<td>295,502</td>
<td>205,336</td>
<td>44%</td>
</tr>
<tr>
<td>Fundraising Events</td>
<td>30,900</td>
<td>42,175</td>
<td>-27%</td>
</tr>
<tr>
<td><strong>Total FUNDRAISING AND DEVELOPMENT</strong></td>
<td><strong>$506,336</strong></td>
<td><strong>$402,096</strong></td>
<td><strong>26%</strong></td>
</tr>
<tr>
<td>Restricted Donations (related to renovation)</td>
<td>298,519</td>
<td>325,000</td>
<td>-8%</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$958,166</strong></td>
<td><strong>$1,180,697</strong></td>
<td><strong>-19%</strong></td>
</tr>
<tr>
<td><strong>Gross Profit</strong></td>
<td><strong>$958,166</strong></td>
<td><strong>$1,180,697</strong></td>
<td><strong>-19%</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenditures</th>
<th>FY 20-21</th>
<th>FY 19-20</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Education &amp; Outreach</td>
<td>14,901</td>
<td>35,528</td>
<td>-58%</td>
</tr>
<tr>
<td>Foundry</td>
<td>595</td>
<td>713</td>
<td>-16%</td>
</tr>
<tr>
<td>Fundraising &amp; Development</td>
<td>24,858</td>
<td>32,140</td>
<td>-23%</td>
</tr>
<tr>
<td>Non-Subscription Productions</td>
<td>5,577</td>
<td>14,011</td>
<td>-60%</td>
</tr>
<tr>
<td>Operations</td>
<td>100,116</td>
<td>155,108</td>
<td>-35%</td>
</tr>
<tr>
<td>Season Subscription Productions</td>
<td>113,817</td>
<td>237,439</td>
<td>-52%</td>
</tr>
<tr>
<td>Staff</td>
<td>416,893</td>
<td>365,467</td>
<td>14%</td>
</tr>
<tr>
<td>Uncategorized Expenditure</td>
<td>897</td>
<td>457</td>
<td>96%</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>$677,654</strong></td>
<td><strong>$840,862</strong></td>
<td><strong>-19%</strong></td>
</tr>
<tr>
<td><strong>Net Operating Revenue</strong></td>
<td><strong>$280,512</strong></td>
<td><strong>$339,835</strong></td>
<td><strong>-17%</strong></td>
</tr>
<tr>
<td><strong>Total Other Revenue</strong></td>
<td>7,996</td>
<td>763</td>
<td>948%</td>
</tr>
<tr>
<td><strong>Total Other Expenditures</strong></td>
<td>9,173</td>
<td>11,618</td>
<td>-21%</td>
</tr>
<tr>
<td><strong>Net Other Revenue</strong></td>
<td><strong>$(1,177)</strong></td>
<td><strong>$(10,855)</strong></td>
<td><strong>-89%</strong></td>
</tr>
<tr>
<td><strong>Net Revenue</strong></td>
<td><strong>$279,335</strong></td>
<td><strong>$328,980</strong></td>
<td><strong>-15%</strong></td>
</tr>
</tbody>
</table>

*Thursday, Dec 30, 2021 09:50:43 AM GMT-8 - Accrual Basis*

a. Significant cuts made to programming and productions due to COVID-19 that impacted revenues this entire fiscal year.

b. Grants included COVID relief funding from the County Stimulus program, the Sahm Family Foundation, Lendistry, and other small grants.

c. Increase of general support from individual donors and patrons as well as sponsorships for future productions

d. NVA's first annual golf tournament brought in revenue of $25K and, along with other small virtual fundraising events and online auction items, helped reduce the impact of cancelling the annual Gala.

e. Significant cuts made to programming and productions due to COVID-19 that impacted expenses this entire fiscal year.

f. Investment revenue from an inaccessible, 30 yr horizon gift - Restricted Holding
THANK YOU TO OUR GENEROUS DONORS

EXECUTIVE
$50,000 and above
Peace Thru Art Foundation

SPONSOR
$25,000 - $49,999
Anonymous
Patrick Farley
Jazzercise
Dr Donald and Becky Sciglimpaglia
Scott and Donna White
Sahm Family Foundation

PRODUCER
$10,000 to $24,999
Anonymous
California Arts Council
California Civil Liberties
City of Carlsbad Cultural Arts Office
Comcast NBCUniversal Foundation
Foundation for Developmental Disabilities
Janet Heidorn
Stephen "Hap" L'Heureux
Sue Loftin and Loftin Bedell PC
Wesley and Judith Marx
National Endowment for the Arts
Qualcomm Foundation

CO-PRODUCER
$5,000 - $9,999
Anonymous
Janice Ephron & Robert Beard
Beth Hulsart
California Humanities
Joan and Doug Cumming
Mark Coulombe
Nordson Corporation Foundation
Kathy Hagenbach and Randy Pabst
The Sutherland Foundation
Youths Friends Association

DIRECTOR
$2,500 to $4,999
Harry and Kim Arnett
Boeing
Janell Cannon
County of San Diego
Bill and Kathy Deering
The Home Depot
Dr David K Jordan
Ken Kebow
Mary and Jack Kerr
Edward Koch
Andrea and Jim Moriarty
Saundra and Frank Moton
Larry Weinberger

ENSEMBLE
$1,000 to $2,499
Alan and Eve Stall • Alex and Rebecca
Goodman • Anonymous • Art and Karen
Bartell • Barbara Mannino and Syd Harris •
Bill and Judy Garrett • Bill Garrett • Carolyn
Funes • Cassie and John Langan • CDR Robert
Culverhouse • City of Carlsbad • Clare Rose
Foundation • Dea & Osborn Hurston • Dr.
Christy Rosa Mohler • Dr. Dee Silver • Dr.
Michael and Harriet Humphrey • Ellen Cherin
• Gigi Cramer • Jane LaFazio & Don Strom •
Jewish Community Foundation • Jonathan
Hammond • Julie and Jeff Walker • Kathy and
Robert Brombacher • Louis Storrow • Margi
and Matt Saccomanno • Natalie Wismar •
Patty Frasier • Sally Goodman • Tanya
Sternberg • Voertman Family Fund • William
& Sally Willis • Writeriffic, Inc.

COMPREHENSIVE CAMPAIGN
THANK YOU TO OUR MAJOR DONORS

THE CONRAD PREBYS FOUNDATION
THE PARKER FOUNDATION
THE GINN FAMILY FOUNDATION
JAY AND JULIE SARNO
MARK COULOMBE
SPECIAL THANKS TO OUR PLAY YOUR PART DONORS

Abby Fields
Alan & Eve Stall
Alex Goodman
Alice Keller
Alixa Feles
Amy Wrench
Andrea Moriarty
Andrew Stoecker
Angela Mol
Angie Knappenberger
Ann Kay
Ann Pogue
Anne Clifford
Anne Speraw
Annemarie Whalen
Anthony Wechsler
Art and Karen Bartell
Ashley Duncan
Avery Floto
Aymeric Lecanu-Fayet
B.A. Williams
Barbara & Griff Lewis
Barbara Altfest
Barbara Chung
Barbara Galagusz
Barbara Mannino
Barbara Ollivares
Barry Holt
Benjamin Hart
Beth Hulsart
Betty Barnecut
Bill & Judy Garrett
Bill & Kathy Deering
Bill Eadie
Blythe Doane
Bonnie Krichbaum
Bryan & Linda Ravert
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Candace Sage
Carl Burke
Carol Denenberg
Carol Kissin
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Carole Scarpelli
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Claudia Del Casino
Cynthia McBride
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David Guss
David Horan
David Macy-Beckwith
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Eric Richardson
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G.T. Fleming
Gail Tolleson
Gary Raskin
Gene Evenskaas
George Woteshek
Gerilyn Brault
Gigi Cramer
Gina McBride
Gisela Hill
Grace Delaney & Brian Meagher
Grandin & Monique Hammell
Greg Evans
Harv Jaffe
Harvey Levy
Holiday Geiger
Jack Cumming
James Hayes
James Martin
James McDonough
Jane LaFazio & Don Strom
Janell Cannon
Janice Ephron
Janis d'Assalenaux
Janis Mulvey
Jay & Juie Sarno
Jay Powers
Jean Cook
Jean Davies
Jeffrey Berson
Jeffrey Walker
Jessica Padilla
Bowen
Jill Berg
Pat & Jim Hansen
Jo Kessler
Joan & Doug Cumming
Joan & John Lynn
Joan Suffredini
JoAnn Bowers
JoAnn Hayden
Joanne Volpe
Jocelyn Lake
John & Pam Lundblad
John Jensen
John Lutzel
John Marshall
Jonathan Hammond
Joseph Charest
Joseph Faletti
Judith Allday
Judith Swan
Judy Sonnet
June Gottlieb
Karen Hoffmann
Karen Perkins
Karen Stewart
Katherine Dean
Kathryn Rangus
Kathy Brombacher
Kathy Hagenbach
Kathy O'Leary
Katie Keller
(Peace Thru Art)
Kay Byrnes
Kelly
Moore-Stewart
Ken Kebow
Kim Page
Kitty Sparrow
Kristianne Kurner
Kristin Rees
Lani Grucky
Larry Weinberger
Laura Kurner
Laura M. Pope
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Leslie Williams
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Marie Watkins
Marjorie Saccamanno
Mark Coulombe
Martha Ummel
Mary Alice Cedrone
Mary Cappadonna
Mary Frances McCourt
Mary Kerr
Matt Graber
May Marr
Melinda O'Brien
Melissa Collins-Porter
Merry Padilla
Merryl Goldberg
Michael Magee
Michael Soares
Mike & Barb Thompson
Mitsuo Tomita
Monica Nava
Nancy Hair
Nancy Miller
Natalie Wismar
Nita Rodriguez
Pat Foley
Patrick Farley
Paul Tuck
Peg Reiter
Phillip & Mary Py
Phyllis Swanson
Phyllis Ziring
Rachael MacLean
Rachel Robinson
Rachelle Cruz
Randall Benson